

## **Job Title: Engineering Project Manager II**

### **Job Purpose:**

Serve as a member of the Industry Services Group Staff responsible for leadership in initiating, conducting, reporting and follow-up of technical projects for assigned clients in the manufacturing industry categorized as small to mid-size (<500 employees). Projects are focused on improvement in manufacturing processes, products, sustainability, sales and/or market size.

### **Impact & Influence:**

This position will interact on a consistent basis with: Industry Services Group management and staff, manufacturers, industrial associations, program sponsors and contacts at federal, state and community level. This position typically will advise and counsel: manufacturing clients and prospects, community leaders and sponsors.

### **Key Responsibilities:**

Duties may include but are not limited to:

- Build relationships with industry and corporate clients to engage stakeholders in areas that are aligned with Institute research and education initiatives.
- Leverage Institute resources and use knowledge of industry research environments to tailor partnership models that drive a culture of open innovation and enterprise transformation.
- Support the development of new and strategic Institute initiatives.
- Serve as a liaison to the GT Tech transfer and commercialization offices.
- Promote and facilitate interactions to increase investment/sponsorships.
- Perform other related duties as assigned.

### **Education, Specialized Knowledge, and Experience:**

**Degrees required for this job:** Bachelor's degree in Business, Engineering, or Management or equivalent combination of education and experience

**Degrees preferred:** Master's Degree in Business, Engineering or Management

**Years of experience required for this job:** Four to five years job related experience

**Years preferred:**

**Certifications or licenses required for this job:**

**Certifications or licenses preferred:**

### **Specialized Skills:**

**Specialized skills required for this job:**

This job requires working knowledge of general manufacturing processes, sales and customer service from a consulting delivery perspective. Skills in sales/marketing, public speaking and presentation, process analysis and problem-solving, project organization and management and client services delivery are required as is use of office and specialized computer applications

### **Specialized Skills Preferred:**

### **Other Variables:**

Overnight travel required for project delivery; flexibility in on-site daily service delivery hours (due to client shift schedules, project requirements).