Job Title: Engineering Project Manager II

Job Purpose:
Serve as a member of the Industry Services Group Staff responsible for leadership in initiating, conducting, reporting and follow-up of technical projects for assigned clients in the manufacturing industry categorized as small to mid-size (<500 employees). Projects are focused on improvement in manufacturing processes, products, sustainability, sales and/or market size.

Impact & Influence:
This position will interact on a consistent basis with: Industry Services Group management and staff, manufacturers, industrial associations, program sponsors and contacts at federal, state and community level. This position typically will advise and counsel: manufacturing clients and prospects, community leaders and sponsors.

Key Responsibilities:
Duties may include but are not limited to:
- Build relationships with industry and corporate clients to engage stakeholders in areas that are aligned with Institute research and education initiatives.
- Leverage Institute resources and use knowledge of industry research environments to tailor partnership models that drive a culture of open innovation and enterprise transformation.
- Support the development of new and strategic Institute initiatives.
- Serve as a liaison to the GT Tech transfer and commercialization offices.
- Promote and facilitate interactions to increase investment/sponsorships.
- Perform other related duties as assigned.

Education, Specialized Knowledge, and Experience:

Degrees required for this job: Bachelor’s degree in Business, Engineering, or Management or equivalent combination of education and experience

Degrees preferred: Master’s Degree in Business, Engineering or Management

Years of experience required for this job: Four to five years job related experience

Years preferred:

Certifications or licenses required for this job:

Certifications or licenses preferred:

Specialized Skills:

Specialized skills required for this job:
This job requires working knowledge of general manufacturing processes, sales and customer service from a consulting delivery perspective. Skills in sales/marketing, public speaking and presentation, process analysis and problem-solving, project organization and management and client services delivery are required as is use of office and specialized computer applications

Specialized Skills Preferred:

Other Variables:
Overnight travel required for project delivery; flexibility in on-site daily service delivery hours (due to client shift schedules, project requirements).